

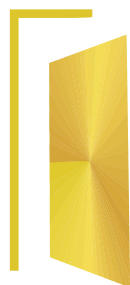
# business

PROFILE

DOLPHIN DOORS LIMITED



DOLPHIN DOORS



## INTRODUCTION

DOLPHIN DOORS was established in 2020 under the Companies Act, 2019 (Act 992) with the aim of selling multiple types of doors to the fast-paced, commercial and architectural door industry. The Company has since grown rapidly to become one of the key players in the industry. Dolphin Doors currently operate in Greater Accra Region and Senya East Municipal District – Central Region.

Dolphin Doors Limited, a renowned corporation, has established a specialized conglomerate with an illustrious manufacturing company in Turkey. In response to the increasing needs of its customer's projects, the company provides excellent service across the major markets in the country, from Accra to Paga, Aflao to Elubo.

The company has been successful in achieving rapid growth in sales turnover over the years in

operation. Sales grew exponentially by 85% from GHC2.7m in 2021 to GHC4.9m in 2023. This growth can be mostly attributed to contracts won in the year and the increasing awareness of the brand created by the business.

The unique nature of the service and the quality of the products puts the company on track to achieve greater growth in future years. The market trends also show an increasing demand for doors.

Our cash flow analysis shows a steady rise in cash amounts to run operations. This can be evidenced by the rapid growth in sales turnover it has achieved since incorporation. Based on analysis, we can expect that in 2025, cash flows will increase by 6% from GHC10.3m in 2024 to GHC10.9m and in 2026, cash flows will increase to GHC11.2m representing an increase of 9% over the 2024 performance.

DOLPHIN  DOORS

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DOLPHIN DOORS was established as a Limited Liability Company with the vision of becoming a highly recognized company for providing top-quality doors coupled with excellent artistry within Ghana and the world beyond that meets our client's needs.

DOLPHIN DOORS is committed to manufacturing quality doors with superior style to meet client's expectations using the latest technology and compelling artistry that satisfies our customers' expectations in terms of value and service. Our technical competence will enable us to offer our customers the best quality and stylish doors and services.

At DOLPHIN DOORS we believe that quality and effective doors serve a great purpose to our customers, be it safety, security, or aesthetic pleasure. This is why we invest in manufacturing superior style doors suited to meet the unique needs of our customers.

**In carrying out our day-to-day business, we strive to:**

- a.** Treat our customers with respect and regard them as part of our business.
- b.** Maintain the philosophy that our customers have tremendous contributions to make towards the success of our business.
- c.** Customers are always right and be noted as a market leader in the door manufacturing and services community.

Through our long-term commitment to this mission, we will be known as a company that cares for its customers and offers the best benefits and results. Our fulfillment will derive from customer satisfaction with our products and services.

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# Security Doors



We recognize the evolving and dynamic nature of the door industry and the growing quest for stylish, affordable, yet secure doors and accompanying services. Our products and services are therefore designed to address our customers' needs at the highest quality. We continually seek ways to strengthen our business units to enable them to operate at their peak and thus translate into profitability.

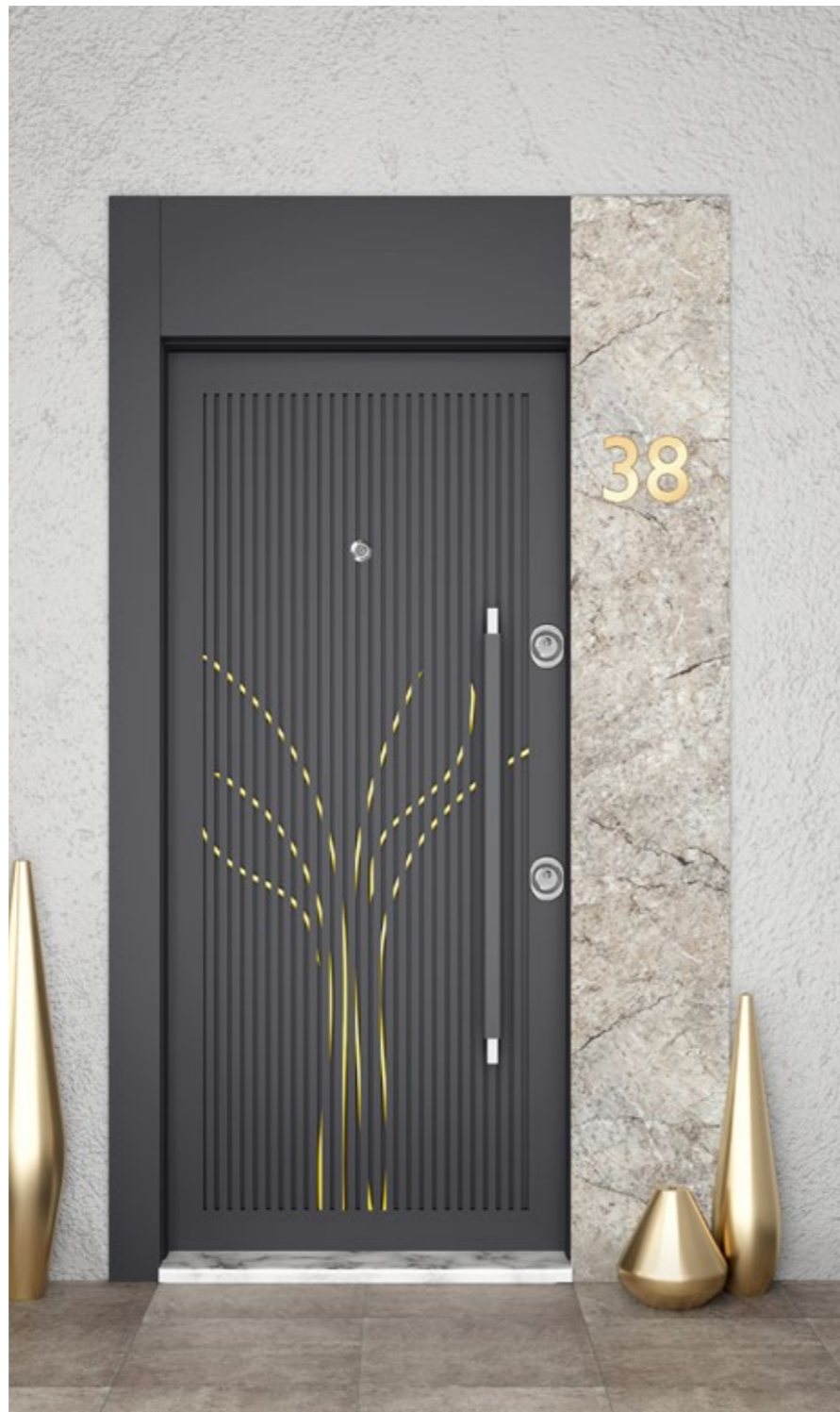
## **Our product and service offerings include :**



Our Security doors are designed with high security materials such as galvanized steel or alloys with optional wooden or glass furnishing for a final amazing look. Security doors are built from solid materials that provide a high level of protection from unauthorized entry or exit in your premises and act as a barrier against fire, smoke and storms.

# Steel Doors

Our steel doors are manufactured from strong steel. They are commonly used for industrial and commercial purposes. Properly installed and maintained hollow metal doors often last 30 years or longer.



# Wooden Doors

We make wooden doors that aren't just functional but can display artistry and craftsmanship for those looking to enhance their home's design style. There are two broad categories of wooden doors: interior wooden doors and exterior wooden doors. Our wooden doors are made from seasoned and treated wood. Exterior wooden doors do require some maintenance, but their beauty and durability help balance this effort.



# Fire Exit Doors

We provide fire exit doors that meet fire exit requirements with our custom-made range of steel fire exit doors. All our doors are of a high level of security. Our steel fire exit doors are made using modern manufacturing processes, guaranteeing a fire escape door that will allow people to leave easily in an emergency.



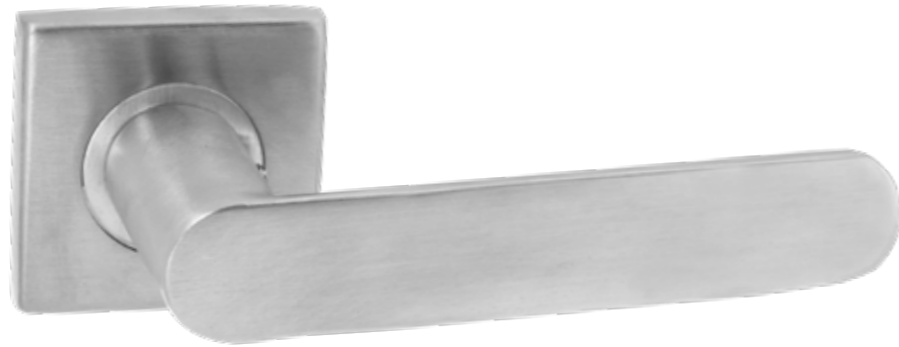
# Villa Doors

Our Villa door models are produced with special materials that are resistant to external factors. Our Villa doors are made with options that provide aesthetic touches to your villas and that you can personalize with many different designs. The aim is to provide high-level security while providing thermal insulation for your villas.



# Locks

We provide a selection of premium, secure door locks that are totally convenient, safe and stylishly update your doors.



We curate beautifully designed inspirations and collections tailored to meet the needs of modern homeowners. Our kitchen installation service can save you valuable time, especially when it comes to the trickier jobs like fitting sinks, worktops and appliances. The end result is always an exquisite bespoke kitchen that is not only functional, but truly beautiful.



# Kitchen Installation



# business

## PROFILE

D O L P H I N   D O O R S   L I M I T E D

More information on our detailed product and service offerings can be found on our website.



[home.dolphindoors.com](http://home.dolphindoors.com)

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