

DOLPHIN  DOORS

# BUSINESS PROFILE

DOLPHIN DOORS LIMITED



[WWW.DOLPHINDOORS.COM](http://WWW.DOLPHINDOORS.COM)

# COMPANY INTRODUCTION

DOLPHIN DOORS LIMITED was established in 2020 under the Companies Act, 2019 (Act 992), with the objective of supplying high-quality exterior security doors, interior wooden doors, and related architectural door solutions to Ghana's rapidly growing construction industry. Since its inception, the Company has experienced significant growth and has become one of the leading players within the sector.

The Company currently operates in the Greater Accra Region and the Senya East Municipal District of the Central Region, serving clients across Ghana from Accra to Paga and from Aflao to Elubo. Through its strategic partnership with a reputable manufacturing conglomerate in Turkey,

Dolphin Doors Limited has positioned itself as a reliable supplier of premium-quality products for residential, commercial, hospitality, and institutional projects.

Over the years, the Company has demonstrated remarkable growth in both revenue and operational cash flows. Sales turnover increased from GHS 2.7 million in 2021 to GHS 4.9 million in 2023, representing substantial growth driven by increased market penetration, successful project

execution, enhanced brand visibility, and growing customer confidence in the Company's products and services.

The Company's cash flow performance has been particularly strong, recording cumulative growth of approximately 150% over the past five years.

Operational cash flow increased from an estimated GHS 4.1 million in 2020 to GHS 10.3 million in 2024, reflecting the Company's ability to generate revenues, efficiently manage working capital, and successfully execute major supply and installation projects across the country.

Based on current market trends, ongoing contracts, and the Company's strategic expansion plans, Management expects cash flows to continue growing steadily in the coming years. Cash flow is projected to increase from GHS 10.3 million in 2024 to approximately GHS 11.9 million in 2025, representing growth of about 15%. In 2026, cash flow is expected to rise further to approximately GHS 13.7 million, supported by increased sales volumes, stronger institutional partnerships, and the continued expansion of the Company's market presence.

# DOLPHIN

Management anticipates that this positive trend will continue, with cash flows projected to reach approximately GHS 15.8 million in 2027, GHS 18.2 million in 2028, and GHS 20.9 million in

2029. These projections are supported by increasing demand for quality exterior security doors and interior wooden doors, enhanced brand recognition, strategic international supplier relationships, and the Company's growing footprint within both the residential and commercial construction sectors.

Management remains confident that Dolphin Doors Limited possesses the operational capacity, financial strength, and market positioning necessary to sustain this growth trajectory while meeting all obligations associated with the proposed banking facility.

The projected cash flows demonstrate the Company's ability to generate sufficient earnings to support business expansion and ensure timely repayment of financial commitments.

# DOORS





# OUR VALUES

## OUR MISSION

DOLPHIN DOORS was established as a Limited Liability Company with the vision of becoming a highly recognized company for providing top-quality doors coupled with excellent artistry within Ghana and the world beyond that meets our client's needs

DOLPHIN DOORS is committed to manufacturing quality doors with superior style to meet client's expectations using the latest technology and compelling artistry that satisfies our customers' expectations in terms of value and service. Our technical competence will enable us to offer our customers the best quality and stylish doors and services.

At DOLPHIN DOORS we believe that quality and effective doors serve a great purpose to our customers, be it safety, security, or aesthetic pleasure. This is why we invest in manufacturing superior style doors suited to meet the unique needs of our customers.

### **In carrying out our day-to-day business, we strive to:**

- a.** Treat our customers with respect and regard them as part of our business.
- b.** Maintain the philosophy that our customers have tremendous contributions to make towards the success of our business
- c.** Customers are always right and we recognize them as a market leader in the door manufacturing and services community.

**Through our long-term commitment to this mission, we will be known as a company that cares for its customers and offers the best benefits and results. Our fulfillment will derive from customer satisfaction with our products and services**

DOLPHIN DOORS

We recognize the evolving and dynamic nature of the door industry and the growing quest for stylish, affordable, yet secure doors and accompanying services.

Our products and services are therefore designed to address our customers' needs at the highest quality.

We continually seek ways to strengthen our business units to enable them to operate at their peak and thus translate into profitability.

## **Our product and service offerings include :**



# SECURITY DOORS

Our security doors are designed with high security materials such as galvanized steel or alloys with optional wooden or glass furnishing for a final amazing look. Security doors are built from solid materials that provide a high level of protection from unauthorized entry or exit in your premises and act as a barrier against fire, smoke and storms.



# STEEL DOORS

Our steel doors are manufactured from strong steel. They are commonly used for industrial and commercial purposes. Properly installed and maintained hollow metal doors often last 30 years or longer.



# FIRE EXIT DOORS

We provide fire exit doors that meet fire exit requirements with our custom-made range of steel fire exit doors. All our doors are of high-level security. Our steel fire exit doors are made using modern manufacturing processes, guaranteeing a fire escape door that will allow people to leave easily in an emergency.



# VILLA DOORS

Our Villa door models are produced with special materials that are resistant to external factors. They are made with options that provide aesthetic touches to your villas and of which you can personalize with many different designs. The aim is to provide high-level security while providing thermal insulation for your villas.



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For more detailed information  
about our products and services,  
visit our website.



[www.dolphindoors.com](http://www.dolphindoors.com)



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